



County of Fairfax, Virginia

ADDENDUM

DATE: November 13, 2015

ADDENDUM NO. 2

TO: ALL PROSPECTIVE OFFERORS

REFERENCE: RFP 2000001762

TITLE: Recycling Processing for Paper, Cardboard, and Single Stream Materials

DUE DATE/TIME: November 19, 2015 @ 10:30 a.m.

The following are answers to questions received via email:

- Q1. Paragraph 4.2, references recycling for 44,000 households, it is understood that private companies pick up the collections from the households. Will these be consolidated before arriving at the Material Recycling Facility OR will we be receiving the product from the private company truck directly?
- A1. Currently, County employees using County trucks collect the County sanitary districts and no private companies do pickups. The materials may be consolidated from the small collection vehicle into trailers prior to being transported to MRF or the collection trucks may drive directly to the processor.**
- Q2. Paragraphs 4.4, Collection of County agencies, are these pickup estimates (3,000 tons of mixed paper, 500 tons of SOP, and 600 tons of cardboard) included in the total estimate of 16,000 tons in paragraph 4.2?
- A2. Yes, the pickups are estimates and they are not included in the total estimate of 16,000 tons in paragraph 4.2.**
- Q3. Paragraph 16.6 b1; please clarify "financially appropriate market indices"?
- A3. An appropriate market index for recycling materials would be listed on RecyclingMarkets.net or a similar recycling markets list.**
- Q4. Paragraph 20.3, is understood that invoices must be submitted by the 10th of each month following the month the service is provided. If we offer a revenue payment to the County, this would also be due by the same date? Can we show this revenue payment as a reduction to the invoice rather than processing a separate transaction?
- A4. Yes, the check would be cut for the net sale (less costs to process, sell, profit, etc.) to the County on the same date. If there is a cost for handling the recycling material part of the business proposal then yes it could be shown as a reduction to the invoice to offset the processing costs. The offeror can also provide an innovative way of doing payments as well, which can be addressed in their business proposal.**

Q5. Business Proposal, page 37, Can you verify that the definition of Cost represents the proposal of what we would charge the County and that the definition of Revenue represents the revenue payment (rebate) offered to the County?

A5. Refer to Special Provisions, paragraph 8 and 9. Page 37 is set up for the offeror to provide a revenue based contract or a cost based contract.

Q6. In the current RFP, will the paper/cardboard coming in separate from the single stream materials?

A6. This will depend on the best interest of the County.

All other terms and conditions remain the same.



Yong Kim
Contract Specialist

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT REQUEST FOR PROPOSAL:

Name of Firm

(Signature)

(Date)

A SIGNED COPY OF THIS ADDENDUM SHOULD BE INCLUDED IN THE PROPOSAL PACKAGE OR RETURNED PRIOR TO DUE DATE/TIME. FAILURE TO DO SO MAY RESULT IN THE REJECTION OF THE PROPOSAL.

NOTE: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL PROPOSAL DOCUMENT. THE ORIGINAL PROPOSAL DOCUMENT MUST BE SIGNED.